



NSW CPD Presentation Skills for Real Estate



Use presentation skills to engage any audience

Overview

This CPD workshop is designed for registered and licensed real estate managers who want to develop strategies, tips and techniques to improve their presentation skills. Effective presentation skills enable you to engage with your stakeholders in a way that builds rapport and presents your skills and knowledge in a professional manner.

Benefits

- Build better rapport with your audience
- Gain consistency with your presentations
- Match presentations to your clients' needs and to different target audiences

Learning Outcomes

After attending this workshop participants will have the skills and knowledge to

- Describe and apply a structured approach to giving presentations
- Outline and apply a range of strategies to improve presentation skills
- Discuss a range of tips to improve confidence and deal with nerves
- Apply skills in a brief presentation

CPD points for real estate participants

This workshop will address the CPD Learning Area Communication Skills as set out in the Commissioners Guidelines for Continuing Professional Development. The workshop will consist of learning category three and will include assessment. This program content is aligned to the unit BSBCMM401A Make a presentation from the Business Services Training Package (BSB07). Participants will achieve 12 NSW CPD points to meet the NSW Office of Fair Trading (OFT) guidelines for renewal.

Details

Date: One half day workshop on Thursday, 22 March 2012

Time: 8.30am - 12.30pm

Where: WISDOM Learning Centre Fairbairn ACT

Cost: \$275, including all materials and gourmet catering

How to register

Register online at www.wisdomlearning.com.au or contact us for more details.