



ACT Real Estate Registration Course



For those seeking a career in real estate in the ACT

Overview

This course provides participants with an introduction to the real estate industry and the roles of sales persons and property managers. The ACT Office of Regulatory Services requires Real Estate Salespersons and Property Managers to meet minimum education requirements for registration in the ACT. This program meets the ACT Office of Regulatory Services requirements.

Benefits

- Achieve a statement of attainment for nationally recognised units of competency.
- Provides a pathway to the Certificate IV in Property Services (Real Estate), of which this course forms stream one of three
- Learn from highly experienced and renowned real estate facilitators who will share their expertise in both sales and property management and work closely with you to achieve your goals
- Develop a deep knowledge of salespersons' and property managers' rights and obligations under both legislation and common law
- Gain practical skills to enable you to effectively fulfill your new role in sales or property management.

What you will learn

By attending this workshop you will develop skills and underpinning knowledge in a range of areas including:

- The legislative framework
- Essential communication skills for real estate professionals
- Legal and ethical requirements for real estate professionals
- The role of sales people and property managers
- Consumer and agency risk

What you can achieve

Upon successful completion of the program, participants will be issued with a Statement of Attainment from the Property Services training package (CPP07) which meets the registration requirements of the ACT Office of Regulatory Services.

Units of competency

To achieve completion of the registration course you must meet the evidence requirements for five units of competency:

- CPPDSM4007A Identify legal and ethical requirements of property management to complete agency work
 - CPPDSM4008A Identify legal and ethical requirements of property sales to complete agency work
 - CPPDSM4009B Interpret legislation to complete agency work
 - CPPDSM4015B Minimise agency and consumer risk
 - CPPDSM4080A Work in the real estate industry
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Commitment

The face-to-face commitment to complete this course is a total of 5 days delivered over a five-week period. Additional work based activities will also be required.

Recognition of Prior Learning (RPL)

WISDOM offers all prospective learners for the ACT Real Estate Registration Course Recognition of Prior Learning (RPL).

RPL is an assessment process that recognises current skills and experience gained from work, life experience, or formal study.

The assessment process will involve you collecting evidence against the requirements of the units of competency. Your assessor will support you to gather this evidence and will then examine the evidence you provide to prove you have the necessary knowledge and skills for RPL.

Your evidence can include

- samples of work, projects and materials
- third party input from managers and/or peers
- written reports
- interviews with your assessor.

For further details on how you can initiate the RPL process, please call our team on 02 6257 8588.

Cost

The participant fee for the ACT Real Estate Registration Course is \$1,850 (GST free).

If you are registering and paying for this course as an individual (not your employer), then please contact the Wisdom office on 02 6257 8588 before registration.

The WISDOM experience

At Wisdom you get more than a qualification – you get the Wisdom experience.

Wisdom applies an active, learner-centred model, underpinned by contemporary adult learning theory. As a result the focus is always on ensuring the learning:

- can be directly related back to your workplace
- has the flexibility to meet your needs
- involves interactive activities such as group discussions, case studies and scenarios.

To support your learning Wisdom provides:

- access to experienced facilitators who support you throughout the qualification
- prompt and friendly administrative support
- workshop materials and resources
- useful readings, handouts and links
- gourmet catering for each workshop
- easy access to parking.

The face-to-face delivery is held at Wisdom's state-of-the art learning centre at Fairbairn in the airport precinct. The centre offers a spacious, quality learning environment for a true change from day-to-day business.

How to register

Register online at www.wisdomlearning.com.au or contact us for more details.

**ACT Real Estate
Registration Course
Schedule***

*please note this schedule
is subject to change

Event	Date	Time
Workshop 1	Tuesday 7 February 2012	9:00am – 4:30pm
Workshop 2	Wednesday 8 February 2012	9:00am – 4:30pm
Workshop 3	Tuesday 14 February 2012	9:00am – 4:30pm
Workshop 4	Wednesday 15 February 2012	9:00am – 4:30pm
Workshop 5	Tuesday 21 February 2012	9:00am – 4:30pm