



Master Class: Real Estate Legal Case Studies



Learn from an award winning solicitor how to avoid costly mistakes

Overview

As a real estate agent or salesperson you will be aware of the legislative requirements that the real estate industry is subject to. Within this regulatory environment, there are pitfalls which need to be avoided in order to maintain compliance.

This workshop will examine real legal case studies involving the real estate industry and will be presented by REIACT Solicitor of the Year, Michael James, and facilitated by Wisdom's Piers Hodgson.

Benefits

This workshop will provide opportunity for real estate professionals to learn directly from real world examples and to develop strategies to mitigate risks and ensure compliance in their own business.

Learning outcomes

By attending this workshop you will:

- examine a range of real legal case studies from the real estate industry
- identify key learning from case studies
- develop strategies to improve agency practice, reduce risk and ensure compliance.

CPD points

On successful completion of this workshop, real estate participants will achieve 4 of the required 12 points of professional development to meet the ACT Office of Regulatory Services (ORS) conditions for the renewal of a licence or certificate of registration.

Details

Date: Thursday, 5 April 2012

Time: 8.30am – 12.30pm, then lunch

Where: Wisdom Learning Centre, Fairbairn ACT

Cost: \$385 including all materials and gourmet catering

How to register

Register online at www.wisdomlearning.com.au or contact us for more details.