



# Leadership Program

*Develop and build your contemporary leadership skills*

## Overview

Strong leadership skills are essential to enable you to focus on key business aspects, including: team performance, coaching and mentoring, maintaining professional relationships and strategic and business planning.

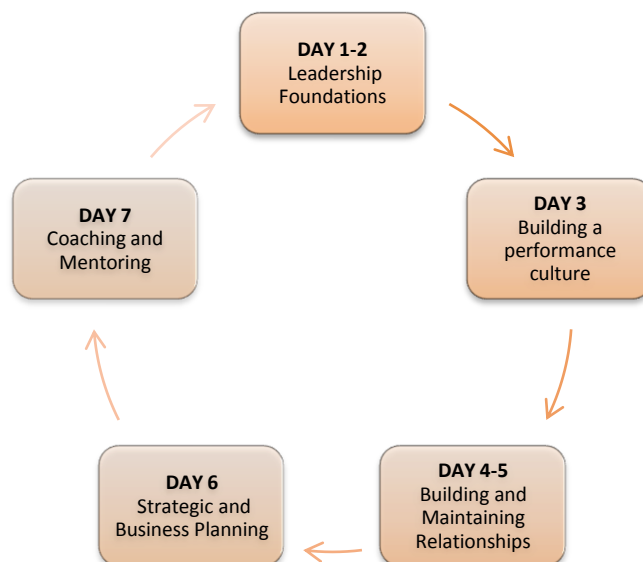
The Wisdom Leadership Program will provide you with a valuable opportunity to enhance your skills, experience and knowledge in contemporary leadership issues.

## Benefits

This program is designed for people in leadership positions who aspire to enhance their leadership skills. The program will provide you with the opportunity to:

- explore contemporary best practice leadership skills, strategies and approaches
- improve your impact and capabilities in your current role
- enhance your personal leadership skills and ability to lead a team to achieve results
- network and share experiences and knowledge with other leaders.

## Program Overview



By attending this Leadership Program, over 7 full days you will explore the following areas of leadership:

### **Leadership Foundations**

The program commences with a two-day workshop on leadership foundations. You will learn foundation leadership skills, strategies and contemporary approaches to leading the effective implementation of outcomes. Content covered includes:

- What is leadership?
- leadership theory
- leadership self reflection
- leadership – critical analysis
- leading through innovation
- developing strategies to support innovation effectively
- managing the pace of innovation, policies, change and communication.

### **Building a Performance Culture**

This workshop will enhance your skills and knowledge in the area of creating a performance culture. In particular, this workshop is designed to support you to:

- apply effective skills to create a positive feedback culture, including giving and receiving feedback
- develop communication techniques to build confidence and competence when giving and receiving feedback
- outline and confirm performance expectations of staff
- develop strategies to communicate and manage sub-standard performance and behaviour.

## **What you will learn**

### **Building and Maintaining Professional Relationships**

In this two-day workshop you will explore the foundations for building and maintaining effective professional relationships through self awareness, understanding diversity of team contribution, building a good reputation and working effectively with stakeholders. Content covered includes:

- foundations of good professional relationships
- self awareness and diversity
- building your reputation
- managing conflict
- managing stakeholders
- drivers of change in modern workplaces
- characteristics of a successful change management process.

### **Strategic and Business Planning**

This workshop will explore the business planning process and use practical activities to assist you in the development of organisation and individual business plans. In particular, this workshop is designed to support you to:

- define elements of strategic planning and management
- apply effective skills to develop and implement strategies at different levels in your organisation
- develop communication techniques to ensure successful implementation of strategy
- develop strategies to develop a business plan to support achievement of strategic direction.

## Coaching and Mentoring

This workshop will enable you to develop a range of skills and strategies to assist other people in their workplace learning and career development. Content covered includes:

- how people think and learn
- improving workplace performance
- facilitating workplace learning
- evoking excellence in others
- reflection for continuous improvement.

The Leadership Program is based on the Wisdom Way Learning Model and includes:

- learning tools, readings and resources that underpin learning topics and provide depth and breadth to the programs content
- coaching outlines to enable you to coach in your workplace
- an individual development plan.

### Learning model

As part of the Leadership Program you will also receive a custom text book called 'Words of Wisdom'.

---

**Date:** 7 full-day workshops in 2012: 21 and 22 May; 13 June, 4, 5 and 25 July; and 13 August 2012.

**Time:** 9.00am – 4:30pm

**Where:** WISDOM Learning Centre, Fairbairn ACT

### Details

**Cost:** \$2,950 – includes all materials (including a custom text book called 'Words of Wisdom') and gourmet catering

This program can be used for Real Estate CPD, please contact us for more information.

### How to register

---

Register online at [www.wisdomlearning.com.au](http://www.wisdomlearning.com.au) or contact us for more details.

---

At Wisdom you get more than training – you get an experience.

Wisdom applies an active, learner-centred model, underpinned by contemporary adult learning theory. As a result the focus is always ensuring the learning:

- can be directly related back to your workplace
- has flexibility to meet your needs
- involves interactive activities such as group discussions, case studies and scenarios.

### Why train with Wisdom?

To support your learning Wisdom provides:

- access to experienced facilitators who support you throughout the program
- prompt and friendly administrative support
- program materials and resources including useful readings, handouts and links
- gourmet catering for each day of the program
- easy access to parking
- spacious learning environment with natural light and state of the art training technology.

**Wisdom Leadership  
Program Schedule**

---

DAY 1

Monday 21 May 2012

---

DAY 2

Tuesday 22 May 2012

---

DAY 3

Wednesday 13 June 2012

---

DAY 4

Wednesday 4 July 2012

---

DAY 5

Thursday 5 July 2012

---

DAY 6

Wednesday 25 July 2012

---

DAY 7

Monday 13 August 2012

---