



From Good2Great! Generate and Renew

How do you get from 'good' to 'great' in your career? Discover how to generate new business and renew that spark within!

Overview

This workshop builds on concepts and strategies that was covered in the one day Good2Great workshop but can also be attended as a stand-alone workshop for those who wish to explore ideas, concepts and strategies for generating increased business and maintaining focus and rediscovering excitement in your role and your career.

Benefits

By attending this workshop you will:

- Develop an action plan on how to generate new business for your agency
- Obtain practical tips, tools and strategies to reignite that spark for your profession in the real estate sales context

CPD points

Real Estate Industry participants will achieve 4 of the required 12 points of professional development to meet the ACT Office of Regulatory Services (ORS) conditions for the renewal of a licence or certificate of registration as set out in the Agents Regulation (*Continuing Professional Development Guideline 2008*).

Details

Date: Thursday 8 March 2012

Time: 8.30am – 12.30pm, then lunch

Where: WISDOM Learning Centre, Fairbairn ACT

Cost: \$245 per participant, including all materials and gourmet catering

This workshop is also available as part of our CPD packages for ACT and ACT NSW.

How to register

Register online at www.wisdomlearning.com.au or contact us for more details.
